

 **LEJEUNE**

 **Nomblot**
CUVES À VIN

 **THE OAK**
COOPERAGE


**TONNELLERIE
ROUSSEAU**


ab
SELECTION



Artisan Barrels & Tanks, Inc.

PRICING CATALOG 2018

**FRENCH, HUNGARIAN
AMERICAN OAK BARRELS & CASKS
SPECIALTY OAK, CONCRETE &
STAINLESS STEEL TANKS**

TONNELLERIE ROUSSEAU
ARTISAN BARRELS SELECTION
THE OAK COOPERAGE
NOMBLLOT CONCRETE TANKS
LEJEUNE STAINLESS STEEL TANKS

Dear Winemaker,

2018 marks our 21st year of proudly and passionately marketing barrels and tanks to the North American wine industry, and we thank all of our customers for your trust and support through the years!

It is hard to reflect back on 2017 and not think first about the tragic fires and mudslides up and down the coast of California, as well as the fire and smoke problems in Oregon, Washington and BC. Our hearts are with those who lost homes and property, or worse. We also realize that winemaking had to be extraordinarily challenging this year for the above reasons and others like the Labor Day heat wave in California. So, as we start the sales campaign and look forward to visiting many of you, we certainly hope and pray that 2018 avoids this type of tragedy and problem. For our part, we'll just plan on moving forward as usual with our artisan cooperages and their fine barrels, as well as with the vibrant market for large format fermentation and maturation vessels. You'll find in our catalog our typical wide range of barrels and casks from three to 10,000 Liters.

News for the 2018 Vintage:

We are pleased at the continued success of our **Artisan Barrels Selection** French oak range. Both styles of Bordeaux barrel, Fire Bent and Steam Bent, have maintained parity in popularity, and it remains very interesting to taste them side by side. There is a 15-20 Euro increase in their price this year, which is on the lower side of what most coopers seem to be doing this year: 2-3% for the most part, so 20-35 Euros). Please see the updated and increased reference list in the back of our catalog--you'll notice an even greater range this year of wineries from all over North America using our proprietary barrels.

Unfortunately, we've felt it necessary to discontinue selling the **Artisan Barrels Selection** Russian oak barrels. The difficulties in importing them in a safe and timely manner have just been too great---we realize that consistency in quality and timing of arrival are key values for you, our clients; and we couldn't guarantee this with the Russian oak barrels.

Similarly, we've decided to make a change in the sourcing of our **Artisan Barrels Selection** Hungarian oak barrels. The same type concerns about consistency with, specifically, late barrel arrivals have spurred us to develop a relationship with a different Hungarian cooper. We are very excited at this new offering; and have some great improvements from the start: 100% three year seasoned wood, improved "fit and finish," and free custom stenciling on the head. We are expecting revitalized growth with these fine Hungarian oak barrels, priced at \$700 as well as Hybrid French (65%)/Hungarian (35%) priced at \$790. Unfortunately, this does mean that we will no longer be able to offer Acacia barrels from Hungary (but Rousseau does make excellent quality 228L Acacia barrels).

Rousseau Cooperage has recently introduced a couple new, exciting products: the 1000L "Mini-Cask" as seen at the last couple year's trade shows; and a new series of special and limited famous forest sourced barrels called the Hexagone Series. The Rousseau 1000L "Mini-Cask" is sized between the more traditional 600L Demi-Muid and 13HL Cask. Large enough to be fully outfitted with the hatches and valves of a full-sized cask, but small enough to be more affordable as well as convenient for smaller cellars, it is designed for winemakers who may want to experiment with larger format winemaking before making the move to a full-sized cask. The new Hexagone Series Barrel is a limited-edition barrel made from tight-grained oak from specific historical French forests. The barrel head will have a special etching with the forest location marked on the "Hexagone" shaped map of France. The forest will change every year, offering the winemaker a historical and organoleptic "Tour de France" over time. The series will start this year with the Rambouillet forest, the historical French Royal hunting grounds.

We continue to add showcase wineries with boutique stainless steel tanks produced by **Lejeune** from St-Emilion, France. We can now direct you to fantastic installations from Walla Walla, Washington all the way down to the Central Coast of California, with an especially impressive concentration in Napa ordered by reputed consulting winemakers. Lejeune is a small firm that has been designing and manufacturing top-end, innovative, even artistic tanks since 1975. From compartmentalized and variable capacity, to truncated and conical, and even a reverse-truncated "Expansion" tank, the range and sheer style of these tanks is amazing. Because of high demand and limited supply, late fall/early winter (the previous calendar year) ordering is necessary, however.

With **Nomblot Concrete Tanks**, we're coming off another year of very strong sales. Because of the popularity of its all-natural concrete formula (certified Food Grade by the French Wine Institute), Nomblot will no doubt sell out early again this year. So, as always, VERY early ordering is necessary.

We will continue to offer a refined range of top quality stainless steel accessories and tools from **Bellot**, with a focus on tank accessories, gaskets and parts. We also offer **Deproma's** popular barrel bilge red stain and tanks/casks varnish.

The Oak Cooperage (formerly **A&K Cooperage**) is fully settled in as the brand and logo for the cooperage now fully owned by Silver Oak Cellars since 2015. They have continued to rebuild the stave wood inventory, and for 2018 they continue to produce a limited amount of Tribute Series (Baccus) barrels with 36 month wood (\$30 surcharge). Also good news: log pricing has stayed stable, and there will be no price increase again this year, so we're confident that The Oak Cooperage barrels will continue to be very competitively priced among American oak producers.

A quick note about shipping: more and more barrel shippers are refusing to invoice wineries directly, and instead are insisting on invoicing us. This is mainly happening in the Pacific Northwest and in the Central Coast/Southern California. We'll inform you if this affects you, and of course we will only ever pass on the exact cost of the shipping bill given to us by the trucking company.

Our Office and Sales Team is nicely settled and consistent for 2018: **Tina Milliken** will continue this year as Office Manager, and **Nicole Merciar** will continue to manage logistics and marketing. This year **Gerhard Ziemer** starts his eleventh season covering service and sales all over North America, from his home base in Seattle, Washington. **Jerome Aubin** is of course overseeing the whole operation, as well as seeing his clients like usual: the Artisan Barrels and Tanks team is energized and ready to go!

Emphasizing service and a dedication to better wine ageing, Artisan Barrels will continue to provide the highest quality oak, concrete and stainless steel tanks, and fine oak barrels: all reflecting an "artisanal" philosophy and approach. Since visiting wineries and tasting are essential to assess the impact of oak barrels and tanks on your wines, we look forward to evaluating the 2017 barrels and tanks with you.

We wish you all the best for the 2018 vintage!

Jerôme Aubin Gerhard Ziemer Tina Milliken Nicole Merciar

TONNELLERIE ROUSSEAU | FRENCH OAK BARRELS AND PUNCHEONS

As a small and traditional cooperage from Burgundy (yearly production < 12.000 barrels), Rousseau crafts either single forest or blended forests barrels from the Center and East of France - two staves seasoning programs are available: 24 months and 30-36 months air-dried.

3% discount for all Rousseau barrels orders placed by April 1st, 2018 and delivered by June 15th, 2018.



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TRADITION RANGE

Prices quoted in EUROS

Description	Mark	Barrel type / thickness	Capacity	1-12	13-24	25-48	49-130	131 and more
BLENDED FORESTS	HBC	Burgundy Export 27 mm	228 L (60 Gal.)	785 €	780 €	770 €	760 €	750 €
		Bordeaux Export 27 mm	225 L (59 Gal.)	785 €	780 €	770 €	760 €	750 €
	HB	Burgundy Export 27 mm	228 L (60 Gal.)	785 €	780 €	770 €	760 €	750 €
		Bordeaux Export 27 mm	225 L (59 Gal.)	785 €	780 €	770 €	760 €	750 €
	HBE	Burgundy Export 27 mm	228 L (60 Gal.)	785 €	780 €	770 €	760 €	750 €
		Bordeaux Export 27 mm	225 L (59 Gal.)	785 €	780 €	770 €	760 €	750 €
House Blend France 36 months (Châtillon, Nevers, Vosges)	HB36	Burgundy Export 27 mm	228 L (60 Gal.)	860 €	Limited 3 years air-dried barrel. No quantity discount. Call early for reservation.			
SINGLE FORESTS	CH	Burgundy Export 27 mm	228 L (60 Gal.)	785 €	780 €	770 €	760 €	750 €
	BR/T	Burgundy Export 27 mm	228 L (60 Gal.)	950 €	Limited and allocated single-forest barrels. Certified Forests. No quantity discount. Pre-order in the early spring of 2018.			
	HX	Burgundy Export 27 mm	228 L (60 Gal.)	950 €				

EXPERT RANGE

Prices quoted in EUROS

Description	Mark	Barrel type / thickness	Capacity	1-12	13-24	25-48	49-130	131 and more
<i>Piano</i> Proprietary Blend & Toasting for low oak impact	PIANO	Burgundy Export 27 mm	228 L (60 Gal.)	785 €	780 €	770 €	760 €	750 €
		Bordeaux Export 27 mm	225 L (59 Gal.)	785 €	780 €	770 €	760 €	750 €
<i>Allegro</i> Proprietary Blend & Toasting for medium oak impact	ALLEGRO	Burgundy Export 27 mm	228 L (60 Gal.)	785 €	780 €	770 €	760 €	750 €
		Bordeaux Export 27 mm	225 L (59 Gal.)	785 €	780 €	770 €	760 €	750 €
<i>Forte</i> Proprietary Blend & Toasting for intense oak impact	FORTE	Burgundy Export 27 mm	228 L (60 Gal.)	785 €	780 €	770 €	760 €	750 €
		Bordeaux Export 27 mm	225 L (59 Gal.)	785 €	780 €	770 €	760 €	750 €
<i>Video / Alto (formerly 60th Anniversary)</i> Extra Fine Grain Selection	VIDEO (ML) Alto (M+)	Burgundy Export 27 mm	228 L (60 Gal.)	920 €	High end barrel built by Rousseau top 10 coopers. Pre-order in the early spring of 2018. Minimum 30 months air-dried. No quantity discount.			
		Bordeaux Export 27 mm	225 L (59 Gal.)	920 €				

PUNCHEONS, DEMI-MUID AND SMALL "ROTARY" FERMENTATION CASK

Prices quoted in EUROS

Description	Mark	Barrel type / thickness	Capacity	Limited availability. No quantity discount.				
House Blend France (Châtillon, Nevers, Vosges)	HB	Barrel / 27 mm	265 L (70 Gal.)	850 €	Optional equipment: • "Cupola" lid/trap door on top : 750 € • Stainless steel oval door (in the head): 850 € • Racking and/or draining port: 125 € • Stainless steel bung seat: 95 € • Tasting valve: 145 € • 0.75 L hydraulic bung: 90 € • Varnish (free of charge) • Oak rack (free of charge)			
House Blend France (Châtillon, Nevers, Vosges)	HB	Puncheon / 28 mm	500 L (132 Gal.)	1235 €				
House Blend France (Châtillon, Nevers, Vosges)	HB	Demi-Muid / 40 mm	600 L (158 Gal.) 800 L (211 Gal.)	2200 € 3300 €				
House Blend France (Châtillon, Nevers, Vosges)	HB	1 Ton Cask / 40 mm+	1000 L (264 Gal.)	4400 €				

PERSONALIZING YOUR ORDER

3% discount for all Rousseau barrels orders placed by April 1st, 2018 and delivered by June 15th, 2018 • **Tradition** style with chestnut hoops: add 40€ per Burgundy shape only (228 L barrel) • **Toasting heads:** add 15€ for each barrel • Your **winery logo** could be laser etched by Rousseau free of charge (digitalized logo needed, 300 dpi min) • **Free silicone bung** for each Rousseau barrel, puncheon or demi-muid • **Toasting levels:** Medium Long (ML), Medium Plus (M+), Heavy (H). Expert Range barrels, Piano, Allegro, Forte, Video and 60th Anniversary have set proprietary toast levels • **Rousseau barrels are marked** on the croze (edge) and the head and include vintage, toast level and forest selection.

DELIVERY AND PAYMENT TERMS

Prices are quoted DDP Napa or Portland and include ocean freight, insurance, duties and trucking to our Napa or Portland warehouse • **Shipping and handling** from our Napa or Portland warehouse to your winery is extra and could be coordinated by Artisan Barrels • Please schedule "Will Call" appointments ahead of time with Artisan Barrels • C-Line Express, Michael Dusi Trucking and Double Barrel Express usually perform our deliveries for California. Terminal Transfer, Michael Dusi, Berry & Smith and Vintner's Logistics usually handle our Pacific Northwest deliveries. Please advise when choosing another carrier • When full containers consolidation is possible, all orders placed by June 1st 2018 will be shipped to the nearest port of entry/warehouse for Pacific Northwest wineries (OR, WA, BC, ID) and East Coast Wineries (VA, PA, NY, ON). When full containers shipments are impossible or for orders placed after June 1st, 2018, Artisan Barrels will consolidate full trucks loads from California with several coopers' brands to minimize freight cost • **DDP Winery quotes** could be obtained • We encourage wineries to place their orders in the early spring of 2018 due to the limited production capacity of our cooper • **Call in March 2018** for allocated 3 years, single forest barrels, tanks, casks, (rounds or ovals) • **Currency used in the pricing structure is Euro** • **Payment Terms:** Net 30 Days unless specified otherwise (other terms have to be negotiated directly with J. Aubin or G. Ziemer) • **US Dollars** Payments & Lease financing may be arranged by the winery (Accounts Payable, Owner) **when the order is placed** by the winemaker or buyer (very important) in order for the cooperage to set a US \$ forward contract at that time • **Container Purchase:** please ask us about a personalized quote.

ARTISAN BARRELS SELECTION | FRENCH OAK BARRELS AND PUNCHEONS

The Artisan Barrels Selection *Steam and Fire bent ranges* are made from French oak certified staves by reputable coopers located in the Centre of France and Bordeaux regions. Artisan Barrels & Tanks has chartered carefully selected groups of cooperages and stave mills to source verified French oak staves from Single or Blended Forests (Jupilles, Tronçais, Allier, Vosges) and to build and toast to our specifications fine Bordeaux Style Barrels (225L) and Puncheons (265L, 500L). French forest origin is guaranteed, and staves are traced from sustainably managed forests.

24 MONTHS AIR DRIED

Prices quoted in EUROS

Name	Description	Forest	Mark	Barrel type / thickness	Capacity	1-12	13-24	25-48	49 +
FINESSE SERIES Tight Grain	Steam or Fire Bent	Allier/Vosges Blend or Single Forest	FINESSE SERIES AV, A or V	Bordeaux Export 22 or 27 mm	225 liters (59 Gal.)	760 €	750 €	745 €	740 €
ARTISAN SERIES Extra Tight Grain	Fire Bent	French oak Origin	ARTISAN SERIES Extra Tight Grain	Bordeaux Export 22 or 27 mm	225 liters (59 Gal.)	840 €	830 €	825 €	820 €
FINESSE SERIES Tight Grain	Fire Bent	Allier/Vosges Blend	FINESSE SERIES AV	Export 27 mm	265 liters (70 Gal.)	805 €	800 €	795 €	790 €
	Steam or Fire Bent	Centre-France Blend	FINESSE SERIES CF	Puncheon 28 mm	500 liters (132 Gal.)	1185 €	1175 €	No further quantity discount	

36 MONTHS AIR DRIED

Prices quoted in EUROS

Name	Description	Forest	Mark	Barrel type / thickness	Capacity	1-12	13-24	25-48	49 +
ARTISAN SERIES Very Tight Grain	Steam or Fire Bent	Tronçais / Jupilles Blend or Single Forest	ARTISAN SERIES T-J36, T36 or J36	Bordeaux Export 22 or 27 mm	225 liters (59 Gal.)	830 €	820 €	815 €	810 €

PERSONALIZING YOUR ORDER

• **Chateau Ferre Style:** add 30 € • **Chateau Tradition Style with Chestnut Hoops:** add 50 € • **Black Hoops:** add 20 € • **Toasting Levels:** Medium Long (ML), Medium Plus (M+), Heavy (H) • **Toasted Heads:** add 7 € per barrel • **36 months Seasoning:** add 30 € • **Your winery logo** could be laser etched by Artisan Barrels - Free of Charge • **TCA/TCP Analysis** for your specific order: add 50 € • **Free silicone bung** for each Artisan Barrels Selection barrel and puncheon.



AB SELECTION | HUNGARIAN OAK BARRELS AND PUNCHEONS

• Artisan Barrels Selection Hungarian barrels are made in Hungary by our trusted cooper who selects premium quality oak staves from the **Zemplén mountains** forests of Tokaj in the North East of Hungary. All wood is hand split, tight grain and air-dried this year across all barrels for 36 months. Our Hungarian oak clients can choose either our Classic intensive toasting regimen (meaty, spicy, and firmer structure) or our extended Finesse toast level (round, fruit driven, and subtle tannins). We are also offering **French oak** (Centre-France blend) for hybrid French/Hungarian oak barrels, (65% French / 35% Hungarian).

24 | 30 | 36 MONTHS AIR-DRIED PROGRAM

Prices quoted in US DOLLARS

	Description	Barrel type / thickness	Capacity	1-12	13-24	25-48	49 and more
HUNGARIAN OAK	CLASSIC 24-36 months air-dried wood	Bordeaux & Burgundy Export 27mm	225 L (59 Gal.) / 228 L (60 Gal.)	\$ 700	\$ 690	\$ 680	\$ 670
	or	Export 27 mm	265 L (70 Gal.)	\$ 750	\$ 740	\$ 730	\$ 720
	FINESSE Fine Grain Selection Minimum of 36 months air-dried wood	Hogshead 27 mm	300 L (79 Gal.)	\$ 790	\$ 780	\$ 770	Request a quote
		Puncheon 28 mm	500 L (132 Gal.)	\$ 1 080	\$ 1 070	\$ 1 040	Request a quote
HUNGARIAN/FRENCH OAK	FINESSE - French/Hungarian oak barrel (65/35) 36 months air-dried	Bordeaux & Burgundy Export 27mm	225L (59 Gal.) / 228 L (60 Gal.)	\$ 790	\$ 780	\$ 760	\$ 750

PERSONALIZING YOUR OAK BARRELS ORDER

Toasting Levels: Medium Long (ML) for Hungarian and Hybrid, Medium Plus (M+), Heavy (H) • **Toasted Heads** are available at no charge • Barrels are marked on the head with vintage, toast level and seasoning • **Hungarian oak standard 36 months seasoning** for 225L, 228L, 265L, 300L, 500L • **24 month seasoning optional**

DELIVERY AND PAYMENT TERMS FOR ARTISAN BARRELS SELECTION FRENCH AND HUNGARIAN

Prices are quoted DDP Napa and include ocean freight, insurance, duties and trucking to our Napa warehouse • **Shipping and handling** from our warehouse to your winery is extra and could be coordinated by Artisan Barrels • Please schedule pick up ahead of time with Artisan Barrels • C-Line or California Wine Transport usually perform our deliveries for California • Michael Dusi, Terminal Transfer, Berry and Smith and Vintners' Logistics usually handle our Pacific Northwest deliveries. Please advise when choosing another carrier • DDP Winery quote can be obtained • Artisan Barrels encourages wineries to place their order in the **early spring of 2018** due to the limited production of our coopers • Currency used is **Euros** for Artisan Barrels Selection French oak and **US dollars** for Artisan Barrels Selection Hungarian • Payment terms: **Net 30 days** unless specified otherwise (other terms have to be negotiated directly with J. Aubin or G. Ziemer) • Container purchase: please ask us about a personalized quote. • Handcrafted barrels capacities may vary +/- 3%.

THE OAK COOPERAGE | AMERICAN OAK BARRELS

Silver Oak Cellars purchased A&K Cooperage three years ago, and these barrels were rebranded as "The Oak Cooperage" in 2016. The Oak Cooperage will still be offering the same all-Missouri oak sourcing, 24 months minimum seasoning, and European toasting methods; so the impact and style of the barrels will remain true to the A&K tradition. Please see the News section of our yearly letter (inside of the front cover page) for a more complete discussion of this change.



TRADITION SERIES / 24 MONTHS AIR-DRIED PROGRAM

Prices quoted in US DOLLARS

Description	Mark	Barrel type / thickness	Capacity	Price	No Quantity Discount
American oak	The Oak	Bordeaux Export 25mm	225 L (59 Gal.)	\$ 445	Limited quantity

D.L. TRIBUTE SERIES - BACCUS / 24 MONTHS AIR-DRIED PROGRAM

Prices quoted in US DOLLARS

Description	Mark	Barrel type / thickness	Capacity	Price	No Quantity Discount
American oak (Deeper toast and premium level finish)	BACCUS	Bordeaux Export 25mm	225 L (59 Gal.)	\$ 460	Limited quantity
American oak (Deeper toast and premium level finish)	BACCUS	Burgundy Export 25mm	228 L (60 Gal.)	\$ 460	Limited quantity
American oak (Deeper toast and premium level finish)	BACCUS	Bordeaux Export 22mm	225 L (59 Gal.)	\$ 470	Limited quantity
American oak (Deeper toast and premium level finish)	BACCUS	Burgundy Export 25mm	265 L (70 Gal.)	\$ 515	Limited quantity

PERSONALIZING YOUR ORDER

Toasted level: Medium (M), Medium Plus (M+) - Heavy and Light Toast available upon request • **All barrels have toasted heads unless otherwise requested** • The Oak barrels are marked on the head and include the cooper's logo and toast level except for Tradition Series M/TH which just have the Oak logo • **\$5/barrel to have your logo etched** • **36 months oak for BACCUS barrels available for 2018 in limited quantities for an extra \$30.**

DELIVERY TERMS AND PAYMENT TERMS FOR THE OAK COOPERAGE

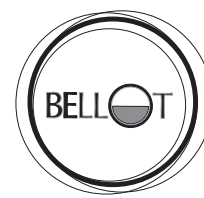
For California, Oregon and British Columbia wineries, prices are quoted **DDP Napa**. For Washington State wineries, a consolidated truck direct from the cooperage can be organized until approximately August 15th. For East Coast wineries, prices are quoted **Ex-Works Higbee (Missouri)**.

Shipping and handling from our local warehouse to your winery are extra and can be coordinated with Artisan Barrels. Please schedule "Will Call" appointments ahead of time with Artisan Barrels. C-Line or Michael Dusi usually perform our deliveries for California. Terminal Transfer, Michael Dusi, Berry & Smith and Vintners' Logistics usually handle our Pacific Northwest deliveries. Please advise when choosing another carrier. DDP winery quotes can be obtained.



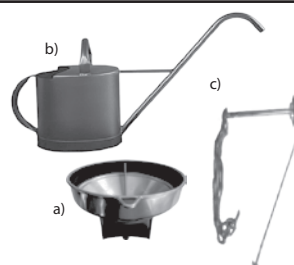
ARTISAN BARRELS SELECTION | ACCESSORIES AND FITTINGS

Artisan Barrels & Tanks offers accessories related to winemaking in general and with specific applications to wooden, concrete and stainless steel tanks. These top quality accessories come mostly from the Bordeaux based company **Bellot** which has been specializing in equipment for the wine industry for over 50 years.



ACCESSORIES FOR BARRELS

Prices quoted in US DOLLARS

Description		Price	Bellot reference	
PVC Funnel for barrels - Diameter: 370 mm	a)	\$ 45	LA1051	
Stainless Steel (304L) Topping Can -6 liters (also available with Piston)	b)	\$ 540	LA1000	
Stainless Steel Drainer for barrel (316L) - Diameter: 300 mm / Height: 210 mm		\$ 640	LA1060	
Stainless Steel Stirring Lees device	c)	\$ 420	LA1231	
Lux Barrel Bung: Glass bung with silicon sleeve base for tight seals *		\$ 15 for 1-24 / \$14 for 25-48 / \$13 for 49 +		
Oak "Roller Rack" for 450L, 500L and 600L puncheons: oak beams with silicon rolling wheels		\$ 475		
Galvanized Steel "Roller Rack" for 450L, 500L and 600 L Puncheons, with rubber wheels		\$ 800		

*Not available from Artisan Barrels & Tanks in WA.

ARTISAN BARRELS SELECTION | SMALL BARRELS

French Oak / ARTISAN BARRELS SELECTION AND ROUSSEAU
Hungarian Oak / ARTISAN BARRELS SELECTION

FRENCH OAK

All French oak small barrels and spittoons made by Artisan Barrels Selection and Rousseau are built with 24 months air-dried **Centre of France** split oak staves. Their proprietary toast is **Medium Long Toast**.

ARTISAN BARRELS SELECTION SMALL BARRELS

Prices quoted in US DOLLARS

Barrel Type	Capacity	Description	Unit Price	6 to 20
Vinegar barrel	3 L 0.78 Gal.	Varnished + faucet + wax	\$ 120	\$ 115
Vinegar barrel	6 L 1.5 Gal.	Varnished + faucet + wax	\$ 140	\$ 135
Vinegar barrel	10 L 2.6 Gal.	Varnished + faucet + wax	\$ 170	\$ 165
Small barrel	5 L 1.3 Gal.	Varnished + wood cradle + faucet + wax	\$ 140	\$ 135
Small barrel	10 L 2.6 Gal.	Varnished + wood cradle + faucet+ wax	\$ 170	\$ 165
Small barrel	20 L 5.3 Gal.	Varnished + wood cradle + faucet + wax	\$ 190	\$ 185
Small barrel	28 L 7.4 Gal.	20 mm thick 6 metal hoops	\$ 210	\$ 205
Small barrel	55 L 14.5 Gal.	20 mm thick 6 metal hoops	\$ 300	\$ 290
Small barrel	110 L 29 Gal.	20 mm thick 6 metal hoops	\$ 450	\$ 440



SPITTOON

Prices quoted in US DOLLARS

Barrel Type	Capacity	Description	Unit Price	6 to 20
Artisan Barrels Selection hand-crafted counter top spittoon	6 L 1.5 Gal.	Wooden spittoon (7.3" height - Top diameter: 8.7" - bottom diameter: 7.3") - aluminum funnel	\$ 120	Limited quantity. No discount.
Tonnellerie Rousseau hand-crafted tall spittoon "tradition" model	13 L 3.5 Gal.	Wooden Traditional Spittoon (33.5" height - Top Diameter: 13.78" - bottom diameter 19.3") - enameled metal funnel - 8 chestnut hoops	\$ 345	Limited quantity. No discount.



AMERICAN, HUNGARIAN OAK & ACACIA

All small barrels made by Artisan Barrels Selection are built with 24 months air-dried Hungarian oak split staves from the **Zemplén mountains of Tokaj**. Their proprietary house toast is **Medium Long Toast**.

SMALL BARRELS

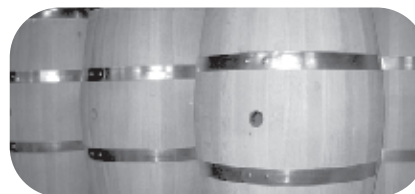
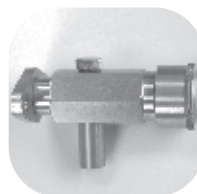
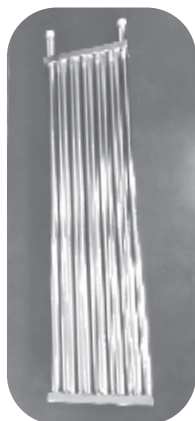
Prices quoted in US DOLLARS

Barrel Type	Capacity	Description	Unit Price
Small barrel	112 L 29.5 Gal.	20 mm thick 6 metal hoops Hungarian	\$ 390
Small barrel	56 L 15 Gal.	20 mm thick 6 metal hoops Hungarian	\$ 250
Small barrel	113 L 30 Gal.	20 mm thick 6 metal hoops American	\$ 350



DELIVERY AND PAYMENT TERMS

- Prices are quoted DDP Napa and include ocean freight, insurance, duties and trucking to our Napa Warehouse
- Shipping and handling from our Napa Warehouse to your winery or home office (business delivery address preferred) is extra and could be coordinated by Artisan Barrels with C-Line Express, UPS or any other carrier of your choice
- We encourage small wineries and home winemakers to place their small barrels orders in the **spring of 2018** due to the limited production capacity of our coopers for small cooperage; we only have partial inventory of small barrels on hand during and after harvest
- Payments are due in **US Dollars** for all small barrels
- Payment terms are due on receipt via personal check, cashiers check, Paypal or credit card
- Artisan Barrels will collect California Sales Tax on the value of small barrels /spittoons sold in California unless sold to a retail store or tasting room with a resale certificate.



HYDRAULIC BUNGS AND BELLLOT FITTINGS & ADAPTORS

Description	Bellot reference	Price
PVC or Steel Cap and gaskets for Bellot fittings (lids)	EC1450 / AF8060	\$ 15 / \$ 40
Cristal Hydraulic Bung - For barrels or tanks (34-52 mm tapered conical fitting)	LF3000	\$ 32
VOG 210 Hydraulic Bung - 3 Liters (for tanks up to 70HL) & 4.5 Liters (for tanks up to 150HL)	EC1310	\$ 200
Adaptor Bellot/2" triclover fitting: male / female	EB1030/AF9750	\$ 98

STAINLESS STEEL SEED SCREENS "PERSIAN" STYLE - (HORIZONTAL SLITS)

Description	Height (mm)	Bellot & Idea reference	Price
Stainless Steel Seed screen - "Persienne"	500 / 630	GF0000/GF0001	\$ 470 / \$ 570
Stainless Steel Seed screen - "Persienne" " (Bellot) or oblong perforated slits (Idea Concept)	1000	GF0002/GRIF0003	\$ 720 / \$ 620

"Persian style" seed screens could be either sourced from Bellot or Idea Concept. For installation behind valve(s), with a single securing bolt for the most standard screens. Supplied with securing bolts to be embedded or welded, on request. A single width: 380 mm. The tall screens are strengthened by stainless steel reinforcing straps. For cylindrical tanks, please give us the diameter so that we can supply the screen with curved edges for proper fit.

STAINLESS STEEL COOLING/HEATING PANELS , COILS & THERMOPLAQUES (316L + NPT ADAPTORS)

Description	Dimensions (mm)	Surface (m ²)	Weight (kg)	Bellot & Idea reference	Price
Stainless Steel Cooling/Heating panel (Bellot)	1200X370/1200X570	0.88/1.36		ME0015/ME0010	\$ 680 / \$ 840
Stainless Steel Cooling/Heating thermoplaque (Idea Concept)	1000x361/1000x450	1/1.5		TP1000/TP1500	\$ 515 / \$ 620
Stainless Steel lid with cooling/heating panel for MC7 & MC17		0.32 / 0.6		ME1010/ME1011	\$ 1185/\$1235
Stainless Steel lid with cooling/heating coil for MC7 & MC17		0.6		ME1010/ME1011	\$ 1290/\$1340

STAINLESS STEEL TASTING VALVES

Description	Bellot reference	Price
Tasting Valve with Purge (316L) - with plastic threads / All stainless steel	JM2017/JM2009	\$ 140 / \$150

THERMOMETERS AND THERMOWELLS

Description	Length of probe (mm)	Diameter (mm)	MB0102/ Bellot reference	Price
Thermometer	200/300	10	MB0002/MB003	\$ 98 / \$ 120
Thermowell	200/300	10	MB0101/MB0102	\$ 88 / \$ 98

CONCRETE AND OAK TANKS ACCESSORIES

Other fittings and gaskets are available from the Bellot and Idea Concept catalogs. Please contact us for any special product request.

Description	Diameter (mm)	Bellot reference	Price
Tank Lid Gasket for oak, stainless steel and concrete vessels, Egg Lid Gasket for concrete tanks	1000 / 300	CO0290 / CK2021	\$ 72 / \$ 42
Rectangular large CAE door 530X400mm (Red gasket) / Elica - 308x440m (white)	N/A	DJ0011 / DK0309	\$ 36
Stainless Steel lid for MC7 egg	300	CK1001	\$ 82
Nomblot special breathable colored coat available in grey, red, earth tones for concrete tanks	1 Liter can		\$ 52
Deproma special cooper's varnish (mat or satin) + solvent for oak tanks barrel	2.5 Liters can	05111BID999	\$ 175
Deproma cooper's black paint for oak tanks hoops/permeable barrel wood stain	1 Liter can		\$ 77 / \$ 46

DELIVERY AND PAYMENT TERMS

Prices are **DDP Napa**—Transportation from France and Duties are included in the price for orders placed by June 1st, 2018. Orders placed after June 1st, 2018 will be subject to extra shipping charges from France. **Shipping and handling** from our Napa warehouse to your winery is extra and could be coordinated by Artisan Barrels with C-Line Express, UPS, FedEx or other carrier of your choice. We encourage wineries to place their orders before the spring of 2018 to guarantee pre-harvest delivery for these specialty items. **US Dollars payment** terms are due on receipt or Net 30 days for wineries who have an account with Artisan Barrels. Artisan Barrels accepts personal check, Paypal or credit card. For new Artisan Barrels & Tanks clients, a credit card number will be requested to guarantee the purchase of these specialized fittings from France. Artisan Barrels is responsible for collecting sales tax on the value of fittings sold in California.

TONNELLERIE ROUSSEAU | FRENCH OAK TANKS, CASKS Dimensions & Pricing & OPTIONAL STAINLESS STEEL FITTINGS



Since 1954, Rousseau cooperage has specialized in building a limited number of tanks and casks used worldwide (Burgundy, Oregon, California, New Zealand, Australia) for the fermentation and maturation of fine wines. Custom size, shape tanks can be designed and built by Rousseau.

OPEN TOP FERMENTERS UPRIGHT TANKS

Prices quoted in EUROS

Tonnage	Liters	Gallons	Low Diameter [in]	Top Diameter [in]	Height [in]	Weight LBS	Pricing FOB Napa	Accessories Fittings Incl.
1 T	1264	334	56	47	47	660	3 100 €	rack port/clamp, oak stand - Optional Full lid opening + 3000 €
2 T	2544	672	67	57	63	1100	5 650 €	rack port/clamp, oak stand - Optional Full lid opening + 3455 €
3 T	3809	1006	75	65	72	1518	8 250 €	rack port/clamp, oak stand - Optional Full lid opening + 4015 €
4 T	5059	1336	84	74	74	1947	10 150 €	rack port/clamp, oak stand - Optional Full lid opening + 5105 €
5 T	6337	1674	87	76	86	2354	12 150 €	rack&drain ports, oak stand
6 T	7616	2012	87	76	102	2772	13 850 €	rack&drain ports, oak stand
7 T	8880	2346	88	78	114	3190	16 000 €	rack&drain ports, oak stand
8 T	10149	2681	88	78	130	3608	18 450 €	rack&drain ports, oak stand

FERMENTERS & MATURATION UPRIGHT TANKS

Prices quoted in EUROS

Model	Tonnage	Liters	Gallons	Low Diameter [in]	Top Diameter [in]	Height [in]	Weight LBS	Pricing FOB Napa	Accessories Fittings Included
4ST	4 T	5091	1345	84	74	76	2497	16 350 €	rack, drain, 55" cap, oval door, stand
5ST	5 T	6456	1705	87	76	87	3102	17 800 €	rack, drain, 55" cap, oval door, stand
6ST	6 T	7663	2024	87	76	104	3634	18 650 €	rack, drain, 55" cap, oval door, stand
7ST	7 T	8925	2358	88	78	116	4191	20 250 €	rack, drain, 55" cap, oval door, stand
8ST	8 T	10193	2693	88	78	131	4752	21 900 €	rack, drain, 55" cap, oval door, stand

MATURATION TANKS

Prices quoted in EUROS

Model	Equivalent # 60 Gal. B.	Liters	Gallons	Low Diameter [in]	Top Diameter [in]	Height [in]	Weight LBS	Pricing FOB Napa	Accessories Fittings Included
S10	10 barrels	2280	602	65	56	63	1276	9 700 €	rack, drain, taster, 24" hatch, oak stand, hydraulic bung
S15	15 barrels	3420	903	72	63	72	1760	11 250 €	rack, drain, taster, 24" hatch, oak stand, hydraulic bung
S20	20 barrels	4560	1205	83	72	72	2299	13 550 €	rack, drain, taster, 24" hatch, oak stand, hydraulic bung
S25	25 barrels	5700	1506	87	76	81	2816	14 850 €	rack, drain, taster, 24" hatch, oak stand, hydraulic bung
S30	30 barrels	6840	1807	87	76	90	3300	17 000 €	rack, drain, taster, 24" hatch, oak stand, hydraulic bung

ROUND CASKS

Prices quoted in EUROS

Model	Equivalent # 60 Gal. B.	Liters	Gal. [US]	Bilge Diameter [in]	Head Diameter [in]	Stave Length /Depth [in]	Weight LBS	Pricing FOB Napa	Accessories Fittings Included
C6	6 barrels	1370	362	55	48	55	867	7 850 €	rack, drain, taster, door, stand, hydraulic bung
C10	10 barrels	2280	602	65	57	65	1265	10 800 €	rack, drain, taster, door, stand, hydraulic bung
C15	15 barrels	3420	903	72	65	72	1769	12 550 €	rack, drain, taster, door, stand, hydraulic bung
C20	20 barrels	4560	1205	79	70	80	2270	15 000 €	rack, drain, taster, door, stand, hydraulic bung
C25	25 barrels	5700	1506	85	77	84	2772	17 700 €	rack, drain, taster, door, stand, hydraulic bung

OVAL CASKS

Accessories | Fittings included : same as round casks

Prices quoted in EUROS

Model	Equivalent # 60 Gal. B.	Liters	Gal. [US]	Bilge Height [in]	Bilge Diameter [in]	Head Height [in]	Head Diameter	Stave Length /Depth [in]	Weight LBS	Pricing FOB Napa
CO6	6 barrels	1374	363	59	44	53	39	61	867	8 850 €
CO10	10 barrels	2284	603	69	52	63	47	69	1265	11 600 €
CO15	15 barrels	3426	905	79	59	71	53	79	1769	14 000 €
CO20	20 barrels	4568	1207	85	64	77	57	87	2270	16 150 €
CO25	25 barrels	5710	1508	91	69	83	63	93	2772	18 600 €

OPTIONAL STAINLESS STEEL FITTINGS FOR ROUSSEAU TANKS AND CASKS (MATERIAL AND LABOR INCLUDED)

Type	Price
Rectangular outswing door (315mm x 420mm)	2 370 €
Side hatch flush mounted to the floor:	300 €
add 300 Euros on price of rectangular door	
Oval inswing door (307mm x 442mm)	1 590 €
Seed screen 50 cm (19.7") / 100 cm (39.4")	550 € / 625 €
90° Degrees elbow + tricllover front exit	
+ clamp (1.5" or 2") for tanks / for casks	290 € / 350 €

Type	Price
Cooling / heating plate (0.5 m2) / (1 m2)	540 € / 610 €
Racking arm / taste lees	480 €
Analog thermometer (-30° C / +50° C)/Thermowell	155 € / 95 €
Tasting valve	145 €
1.5" or 2" additional drain or rack tricllover ports	145 €
100 cm (39.4") larger top lid for S10, S15, S20, S25	600 €
Optional hinges for lids available	Request quote

NOMBLOT | FRENCH CONCRETE TANKS & OPTIONAL STAINLESS STEEL FITTINGS



ALL FITTINGS AND ACCESSORIES ARE STAINLESS STEEL 316L UNLESS NOTED • **Thermometer** with mechanical dial (200mm): 162€, **Thermowell** 200 mm: 104€ or 300mm: 115€ • **Top Lid 47"** (1.2m): add 235€ to standard price, **Top Lid 55"** (1.4m): add 366€ to standard price • **SS Micrometric fastening**: for 1000mm lid: 255€, for 1400mm lid: 357€, for MC7: 149€ and MC18 & Dolia: 199€ • **Round Protection Guard** for 39.4" (1m) diameter lid: 252€, for 47" (1.2m) diameter lid: 279€, for 55" (1.4m) diameter lid: 361€ • **Hinge** for 39.4" (1m) diameter top lid: 175€, for 47" (1.2m) diameter lid: 208€, for 55" diameter lid (1.4m): 267€ • **SS door for Dolia** (Oval door (12"x17.5") with tasting valve): 307€ **Glycol Systems** (installation and NPT thread adapters included): Upright tanks, Flat Panel "Drapeau" (47"x19.2"=1.12m2): 917 Euros, (27"x59"=2m2): 1164 Euros, Radiator "Thermoplaque" (11"x39.4"=0.75m2): 783 Euros, (14"x39.4"=1m2): 863 Euros, (17.7"x39.4"=1.5m2): 975 Euros, Eggs/Dolia, Flat Panel "Drapeau" Lid for MC7 (23.6"x10.6"=0.32"): 889 Euros, for MC17/Dolia (31.5"x14.6"=0.6m2): 911 Euros • Coil lid for MC7: 1057€, for MC17/Dolia 13: 1078€ • **Adaptor Bellot /Triclover**: 68€ • **Tasting Valve**: 176€ • **Seed screen**: 25"height: 436€, 39.4"height: 572€ • **Hydraulic bung** ("Cristal") for 184 gallon Egg: 21€ • **Hydraulic Bung VOG 210** (4.5L or 3L) for all other tanks: 134€ • **Chalk board**: 46€ • **Hook for ladder**: 146€ • **Concrete feet** (new mold + colored coat): 50cm (62€ each), 60cm (66€ each), 70cm (69€ each), 80cm (72€), 90cm (75€ each), 100cm (78€ each)

CUBIC SQUARE FERMENTATION AND MATURATION UPRIGHT TANKS (JB SERIES)

Model	Hectoliters HI	Gallons	Width (in) = Depth (in)	Height (in)	Weight (lbs)	Price (€)	Accessories stainless steel fittings included
JB 33	33	872	66.93	59.05	8598	9 402 €	Rectangular door (16"x21"), 2" racking & draining triclover ports, tasting valve, 47" (1.2m) lid & 2" TC + Bellot female adapter, special "colored coat"
JB 40	40	1057	70.87	63.00	9700	9 842 €	Rectangular door (16"x21"), 2" racking & draining triclover ports, tasting valve, 47" (1.2m) lid & 2" TC + Bellot female adapter, special "colored coat"
JB 49	49	1294	74.8	66.93	10803	10 421 €	Rectangular door (16"x21"), 2" racking & draining triclover ports, tasting valve, 47" (1.2m) lid & 2" TC + Bellot female adapter, special "colored coat"
JB 58	58	1532	78.74	70.87	12125	10 980 €	Rectangular door (16"x21"), 2" racking & draining triclover ports, tasting valve, 47" (1.2m) lid & 2" TC + Bellot female adapter, special "colored coat"

VERTICAL OVAL MATURATION AND FERMENTATION TANKS (MC AND DOLIA SERIES)

Model	Hectoliters HI	Gallons	Height (in)	Weight (lbs)	Diameter (in)	Price (€)	Accessories stainless steel fittings included
MC 7	7	184	65	2777	47.24	4 393 €	2" draining triclover ports, 12" (30cm) diameter top lid with Bellot fitting and 2" Triclover adaptor, special "colored coat"
MC 17	17	450	86.61	5908	63	8 221 €	2" racking & draining triclover ports, oval door (12X17.5") with tasting valve, 15.75" (40cm) diameter top lid with Bellot fitting and 2" Triclover adaptor, special "colored coat"
DOLIA 13	13	346	87	5071	55	6 424 €	2" racking & draining triclover ports, 19.7" (50 cm) diameter top lid with Bellot fitting and 2" Triclover adaptor, special "colored coat". Oval SS door (12x17.5"), w/tasting valve: 307€

LOW CONICITY ROUND AND OVAL TRUNCATED TANKS (RO SERIES)

Model	Hectoliters HI	Gallons	Low Diam. (in)	Low Depth (in)	Height (in)	Weight (lbs)	Con. (%)	Price (€)	Accessories stainless steel fittings included
ACL 25 Round	25	662	70.87	70.87	66.93	7055	7	9 605 €	Rectangular door (16"x21"), 2" racking & draining ports, tasting valve, 39" (1m) lid, special "colored coat", 2" TC + Bellot female adapter
ACL 32 Round	32	845	70.87	70.87	74.8	7716	7	9 895 €	Rectangular door (16"x21"), 2" racking & draining ports, tasting valve, 39" (1m) lid, special "colored coat", 2" TC + Bellot female adapter
KB 35 Concave	35	925	78.74	78.74	76.77	11243	9	12 324 €	Oval door, 2" racking & draining ports, tasting valve, 47" (1.2m) lid, special "colored coat", 2" TC + Bellot female adapter
CB 50 Round	50	1321	84.64	84.65	76.77	9700	9	10 769 €	Rectangular door (16"x21"), 2" racking & draining ports, tasting valve, 39" (1m) lid, special "colored coat", 2" TC + Bellot female adapter
CB 60 Oblong	60	1585	84.64	94.5	84.65	10362	9	11 099 €	Rectangular door (16"x21"), 2" racking & draining ports, tasting valve, 39" (1m) lid, special "colored coat", 2" TC + Bellot female adapter
CB 80 Oblong	80	2113	84.65	118.11	84.65	11905	9	11 651 €	Rectangular door (16"x21"), 2" racking & draining ports, tasting valve, 39" (1m) lid, special "colored coat", 2" TC + Bellot female adapter

HIGH CONICITY ROUND AND OVAL TRUNCATED TANKS (RO SERIES)

Model	Hectoliters HI	Gallons	Low Diam. (in)	Low Depth (in)	Height (in)	Weight (lbs)	Con. (%)	Price (€)	Accessories stainless steel fittings included
HRE 40 round	40	1057	84.64	84.64	84.64	8818	26	12 293 €	Rectangular door (16"x21"), 2" racking & draining ports, tasting valve, 39" (1m), special "colored coat", 2" TC + Bellot female adapter
HRE 60 oblong	60	1585	84.64	108.26	84.64	11464	26	13 133 €	Rectangular door (16"x21"), 2" racking & draining ports, tasting valve, 39" (1m), special "colored coat", 2" TC + Bellot female adapter
Dana 31 round	31	819	82.68	82.68	64.96	7496	26	11 873 €	Rectangular door (16"x21"), 2" racking & draining ports, tasting valve, 39" (1m), special "colored coat", 2" TC + Bellot female adapter
Dana 40 obl.	40	1057	82.68	96.45	68.90	8598	26	12 140 €	Rectangular door (16"x21"), 2" racking & draining ports, tasting valve, 39" (1m), special "colored coat", 2" TC + Bellot female adapter
SE 30 round	30	792	79.92	79.92	79.92	7496	31	11 758 €	Rectangular door (16"x21"), 2" racking & draining ports, tasting valve, 39" (1m), special "colored coat", 2" TC + Bellot female adapter
SE 40 oblong	40	1057	79.92	91.73	79.92	8818	31	12 029 €	Rectangular door (16"x21"), 2" racking & draining ports, tasting valve, 39" (1m), special "colored coat", 2" TC + Bellot female adapter

DELIVERY TERMS

For wineries ordering 1 or 2 tanks, prices are DDP (Delivery Duties taxes Paid) and include ocean freight, insurance but exclude duties taxes, shipping from our Napa or Windsor warehouse/crane yard (or the closest unloading point in other regions or states) and installation of the tanks at the winery. For wineries ordering 3 tanks (minimum capacity of 25HL per upright tank) or 4 Eggs/Dolia (minimum capacity of 13HL) fitting in a 20' or 40' container, prices include ocean freight, insurance, duties and container delivery to winery but exclude unloading and installation of the tanks at the winery. Mixed client containers will be arranged with delivery costs shared proportionally. Artisan Barrels will happily provide transportation and installation resources and recommendations.

PAYMENT TERMS

All invoices are due in Euros, 50% deposit when order is placed and 50% balance net 15. When we invoice wineries directly ourselves, Artisan Barrels is responsible for collecting sales tax on the value of Nomblot concrete tanks purchased in California. When Nomblot invoices wineries directly, the buyers are responsible to pay state use tax on the value of their tanks' purchase.

LEJEUNE | FRENCH STAINLESS STEEL TANKS & OPTIONAL FITTINGS

OPTIONAL 316L STAINLESS STEEL FITTINGS AND ACCESSORIES

Rectangular doors: 310x420mm (GVM10-20) = 595 €, 410x530mm (GVFM32-40-50) = 735 €
Gauge: 215 € (GVM10), 235 € (GVM20-32), 265 € (GVM40-50)
Seed screens: 750x300mm= 305 €, 1000x300mm= 345 € (GVFM, CYFM, TRFM series) and 500x450mm=410 € (PCYGVFM series)
Dismountable feet: 570 € (CYFM, TRFM, GVFM)
Taste lees/Racking arm: 155 € (CYFM, TRFM, GVFM, PCYGVFM)
Sprinkler: 265 €; **Butterfly valve 2":** 190 €; **Protection grid:** 370 €
Double Wall: CYFMDW32 (+4900 €), CYFMDW61 (+6500 €)



FERMENTATION AND MATURATION UPRIGHT TANKS WITH FLOATING TOP MECHANISM

Model	Hectoliters	Gallons	Diameter (in)	Height (in)	Pricing DDP (€)	Accessories stainless steel fittings included
GVFM33	33	872	65.75	69	9 900 €	Rectangular door (16"x21"), 2" racking & draining ports with butterfly valves, tasting valve, cooling/heating rings (2.31 m2) & feet. Optional Insulation +5600€
GVFM43	43	1136	68.9	78.75	10 850 €	Rectangular door (16"x21"), 2" racking & draining ports with butterfly valves, cooling/heating rings (3.02 m2) & feet. Optional Insulation +5900€
GVFM57	57	1506	75.2	88.6	12 250 €	Rectangular door (16"x21"), 2" racking & draining ports with butterfly valves, tasting valve, cooling/heating rings (3.96 m2) & feet. Optional insulation +6500€

FERMENTATION AND MATURATION PORTABLE TANKS WITH FLOATING TOP MECHANISM

Model	Hectoliters	Gallons	Diameter (in)	Height (in)	Pricing DDP (€)	Accessories stainless steel fittings included
PCYGVFM30	30	792	68.90	59	8 715 €	Rectangular door (12"x16.5"), 2" racking port with butterfly valve, Tasting valve, Cooling/heating rings: 20 hl (2.31 m2), 30 hl (2.42 m2), 40 hl (2.81 m2), fork channel - optional: Seed screen (500X450 mm): 410 €, racking arm/taste lees: 155 €, 2" draining port with butterfly valve: 190 €
PCYGVFM40	40	1057	79.92	59	9 920 €	

MATURATION UPRIGHT TANKS WITH FLOATING TOP MECHANISM

Model	Hectoliters	Gallons	Diameter (in)	Height (in)	Pricing DDP (€)	Accessories stainless steel fittings included
GVM40	40	1057	59.53	88.6	5 265 €	2" racking & draining ports with butterfly valves, tasting valve, feet
GVM50	50	1321	62.7	98.4	5 715 €	2" racking & draining ports with butterfly valves, tasting valve, feet

FERMENTATION AND MATURATION CYLINDRICAL TANKS

Model	Hectoliters	Gallons	Diameter (in)	Height (in)	Pricing DDP (€)	Accessories stainless steel fittings included
CYFM33	33	872	65.75	72.83	11 565 €	Rectang. door (16"x21"), 35.4" top lid with hinge + cap, 2" racking & draining ports with butterfly valves, tasting valve, thermowell, cooling/heating rings (1,73 m2) & feet
CYFM42	42	1109	68.9	82.87	12 635 €	Rectang. door (16"x21"), 35.4" top lid with hinge + cap, 2" racking & draining ports with butterfly valves, tasting valve, thermowell, cooling/heating rings (2,42 m2) & feet
CYFM61	61	1611	78.34	93.3	14 580 €	Rectang. door (16"x21"), 35.4" top lid with hinge + cap, 2" racking & draining ports with butterfly valves, tasting valve, thermowell, cooling/heating rings (3,44 m2) & feet
CYFM71	71	1875	84.56	94.29	15 570 €	Rectang. door (16"x21"), 35.4" top lid with hinge + cap, 2" racking & draining ports with butterfly valves, tasting valve, thermowell, cooling/heating rings (3,71 m2) & feet

FERMENTATION AND MATURATION CONICAL TANKS

	Model	Hectoliters	Gallons	Low Diam. ⁽ⁱⁿ⁾	Height ⁽ⁱⁿ⁾	Pricing DDP (€)	Accessories stainless steel fittings included
Double Wall	TRFMDW38	38	1004	77.83	71.33	21 850 €	Rectang. door (16"X21"), 35.4" top lid with hinge + cap, 2" racking & draining ports with butterfly valves, tasting valve, thermowell, cooling/heating rings (3,23 m2) & feet
	TRFMDW47	47	1242	80.98	81.69	23 875 €	Rectang. door (16"X21"), 35.4" top lid with hinge + cap, 2" racking & draining ports with butterfly valves, tasting valve, thermowell, cooling/heating rings (4,65 m2) & feet
	TRFM39	39	1030	78.34	72.04	14 615 €	Rectang. door (16"X21"), 35.4" top lid with hinge + cap, 2" racking & draining ports with butterfly valves, tasting valve, thermowell, cooling/heating rings (1,73 m2) & feet
	TRFM49	49	1294	81.49	81.89	16 165 €	Rectang. door (16"X21"), 35.4" top lid with hinge + cap, 2" racking & draining ports with butterfly valves, tasting valve, thermowell, cooling/heating rings (2,42 m2) & feet
	TRFM60	60	1585	84.56	91.73	17 595 €	Rectang. door (16"X21"), 35.4" top lid with hinge + cap, 2" racking & draining ports with butterfly valves, tasting valve, thermowell, cooling/heating rings (2,42 m2) & feet
Expansion	RTRFM27HL	27	713	49.17	56.00	11 800 €	Rectang. door (16"X21"), 35.4" top lid with hinge + cap, 2" racking & draining ports with butterfly valves, tasting valve, thermowell, cooling/heating rings (3,23 m2) & feet
	RTRFM40HL	40	1057	55.15	65.75	13 900 €	Rectang. door (16"X21"), 35.4" top lid with hinge + cap, 2" racking & draining ports with butterfly valves, tasting valve, thermowell, cooling/heating rings (3,23 m2) & feet

MATURATION AND FERMENTATION PORTABLE CUBIC SQUARE TANKS

Model	Hectoliters	Gallons	Low Diam. (in)	Height (in)	Pricing DDP (€)	Accessories stainless steel fittings included
PCFSM10	10	264	41.33	39.4	6 400 €	Oval door (12"x17") with in swing opening, 2" triclave port on 19.3" lid, ladder bracket, 2" racking & draining ports with butterfly valves, tasting valve, 0.56 m2 cooling/heating jacket, fork channel, thermowell - optional: stainless steel level gauge: 195 €
PCFSM20	20	528	47.2	49.2	7 915 €	Oval door (12"x17") with in swing opening, 2" triclave port on 19.3" lid, ladder bracket, 2" racking & draining ports with butterfly valves, tasting valve, 1 m2 cooling/heating jacket, fork channel, thermowell - optional: stainless steel level gauge: 235 €, 900 mm lid + 2" TC: 1430 €

DELIVERY TERMS

6 months after receipt of the deposit, signed sales order and approval of the production drawings. All inclusive **DDP Winery** (Delivery Duty Paid) pricing for a **minimum order of four tanks** and more (minimum capacity of 20HL per upright tank) fitting in a full 20' or 40' container: includes ocean freight, insurance, duties and container delivery to winery but excludes container's unloading and installation of the tanks at the winery. Mixed client containers will be arranged with delivery costs shared proportionally. **Artisan Barrels will happily provide local transportation and installation resources and recommendations.**

PAYMENT TERMS

All invoices are due in **Euros**, schedule: **30% deposit** when ordering and **70% balance** upon notification of readiness to ship. Artisan Barrels is responsible for collecting **sales tax** on the value of Lejeune stainless steel tanks sold in **California**.

MAIN WINERIES REFERENCES

TONNELLERIE ROUSSEAU

- FRANCE | CHAMPAGNE | Champagne VILMART | Boizel | Champagne LAHERTE | Champagne Lelarge Pugeot | Champagne HORIOT | Champagne Philipponat | Champagne SUENEN | Champagne MONMARTHE | Cave Coop de JOUY LES REIMS | Champagne Philippe GONET | Champagne André ROGER | Champagne DEPLAINE | Champagne CODANT RICHARD | Champagne LECONTE-AGNUS | Champagne Pierre Paillard | Champagne Roger POUILLOIN | Champagne JANISSON BARADON | Champagne BARON ALBERT | Champagne LAFORGE-TESTA | Champagne Taittinger | Champagne TROUSSET GUILLEMARD | Champagne Veuve-Fourny | RHONE | PROVENCE | CORSE | Domaine M. Chapoutier | Marcel Richaud | Domaine de L'Oratoire | Domaine Stehelin | Domaine de la Bouissiere | Domaine du Pesquier | Domaine Jaume | Cave de Gigondas | Cellier des Dauphins | Clos des Papes | Domaine Bertrand STEHELIN | Domaine La Florane | Domaine du Galet des Papes | Ogier | Domaine La Barroche | Domaine de la Charbonnière | Domaine de Nalys | Domaine USSEGLIO, Châteauneuf du Pape | Domaine CHANTE-CIGALLE, Châteauneuf du Pape | Caveau de Rasteau, Rasteau | Domaine Tempier | Château de Pibarnon | Commanderie de Peyrassol | Clos Canarelli | Domaine Gourt de Mautens-Jérôme BRESSY | Domaine Louis Cheze | Domaine Stephane Ogier | Domaine Fayolle | Domaine de la Solitude | Paul Jaboulet Aine | PJVila | Cave Nicolas Chevallier | Domaine Betton-Roland | Domaine de la Ferme Saint-Martin | Olivier TROPET | Château de Bellet | Abbattucci | San't Armettu | Vacelli | Clos Ornasca | Antoine Arena | Orenge de Gaffory | Château de Lorgues | Château Roubine | Mas de la Dame | BOURGOGNE SUD | Domaine les Héritiers des Comtes LAFON | Domaine Frantz CHAGNOLEAU | Domaine Trouillet | Domaine CHEVEAU | Domaine de Pouilly | Domaine BARRAUD | Domaine CARETTE | BOURGOGNE | A. Rousseau | AP De Villaine | Pataille | De Bellene | Remoissenet | de la Vougerie | Benjamin Leroux | Château De Marsannay | Domaine FOURNIER Jean | Domaine Martin BART | Domaine HUGUENOT P & F | Domaine PILLOT | Domaine RAMONET | DOMAINE DU CHATEAU DE MEURSAULT | Domaine Jean PASCAL | Domaine Olivier LEFLAIVE Frères | REMOISSENET Père & Fils | Joseph DROUHIN | Maison CHAMPY | Domaine Felettig | Domaine AMIOT-SERVELLE | Domaine COMTE GEORGES DE VOGUE | Domaine DES VAROILLES | Domaine ROSSIGNOL-TRAPET | Domaine ROUSSEAU Armand | Domaine TORTOCHOT | Domaine BURGUET | Domaine Sylvie ESMONIN - Clos Saint Jacques | Domaine PONSOT, Morey St Denis | Domaine D'ARDHUY - Clos des Langres | Domaine DECELLE-VILLA | Domaine LECHENEAUT et Fils | Domaine Joseph CARTRON | Domaine LESCURE Chantal | Nicolas POTEL | Domaine Humbert | Domaine Rebourseau
- UNITED STATES and CANADA | SONOMA/MENDOCINO | Amelle | Anaba | Arnot Roberts | Arrowood | Bailiwick | Balo | Banyan | Bedrock | Benovia | Brutocao | Chalk Hill | Christopher Creek | Claypool | Clos du Bois | Cobb | Deering | Delhinger | Della | Domaine Carneros | DRNK | Dutton-Goldfield | Dutton Estate | E16 Wine Co | Emeritus | Fel | Eric Ross | Ferrari-Carano | Fischer | Forchini | Gary Farrell | Fetzer | Flanagan | Flowers | Francis Coppola | Freeman | Freestone | Fritz | Front Porch | Gallo Sonoma | Goldeneye | Gundlach-Bunschu | Handley | Hamel Family | Handley | Hartford Court | Horse & Plow | Husch | Iron Horse | J Vineyards | Joseph Jewell | Ken Dex | Keller | Korbel | Kosta Brown | Lagosta | La Rue | Lazy Creek | Littorai | Loxton | Lynmar | Macrostie | Marimar Torres | Martinelli | Martin Ray | Masut | McPhail | Michel Schlumberger | Moshin | Mounts Family Vineyards | Nelson Family | Nicholson Ranch | Pellegrini | Petroni | Pezzi King | Purple Wine | Quell | Quivera | Ram's Gate | River Road | Rochioli | Roederer | St-Francis | Schug | Shane | Simoncini | Skewis | Spell | Suacci Carciere | Sojourn | Soliste | Sonoma Cutrer | Stuhlmuller | Talisman | The Donum | Thumbprint | Toulouse | Twomey | Unti | Valdez Family | VML | Westwood | Windy Hills | Woodenhead | WRH Partners | Zepaltas | NAPA | Ancien | Banshee | Behrens & Hitchcock | Cab for Ten | Cakebread Cellars | Canard | Domaine Chandon | Domaine MB | Failla | Fontanella | Frank Family | Grgich Hills Cellar | Hudson | Hyde-de Villaine | Iron Horse | Louis Martini | Moone Tsai | Mumm Napa | Neyers | O'Brien | Pahlmeyer | Parallel | Plumpjack | Quintessa | Rudd | Rutherford Hills | Saddleback | Schramsberg | St. Supery | Stag's Leap | Sterling | Trefethen | White Rock | WM Harrison | Wyatt Oak | CENTRAL COAST / BAY AREA | Adelaida | Alta | Alta Maria | AP Vin | Baileyana | Bien Nacido | Bodegas Paso Robles | Booker | Brian Benson | Bridlewood | Buttonwood | Byington | Caliza | Chamisal | Cima Collina | Claiborne and Churchill | Clayhouse | Crown Point | David Bruce | Dierberg-Starlane | Dragonette | Eberle | Ecluse | Edna Valley Vineyard | Estancia | Fess Parker | Fiddlehead | Flying Goat | Grey Wolf | Jack Creek | Hilliard Bruce | Koehler | Labarge | Laetitia | Liquid Farm | La Rochelle | Law Estate | Longoria | Loring | Martian Ranch | Mount Eden | Native 9 | Niner | Picchetti | Pomar Junction | The Prisoner | Proulx | R&B | Rabbit Ridge | Rancho Sisquoc | Rhys | Rockwall | San Vicente | Saarlos | Saxum | Sine Qua Non | Spear | Tantara | Terry Hoage | Tessier | Testarossa | Thatcher | Tolosa | Torrin | Vincent | Wild Horse | Windy Oaks | Wrath | Zaca Mesa | Zenaida | Zotovich Family | SIERRA FOOTHILLS | Broll | Cedarville | Chatom | Hatcher | Karmere | Lavender Ridge | Narrow Gate | Newsome-Harlow | Renwood | SOUTHERN CALIFORNIA | Fallbrook | Miramonte | Orfila | Temecula Wine Co | COLORADO/ARIZONA | Two Rivers | Dos Cabezas | EAST COAST | Big Cork | Ducard | King Family | Old House | Red Tail Ridge | Sakonnet | Sunset | OREGON / WASHINGTON | 720 | Aberrant | Airfield | Alexana | Amalie Robert | aMaurice | Anam Cara | Anderson Family Vineyards | Andrew Rich | Archery Summit | August Cellars | Beaux-Freres | Bennett | Bjornson | Benton Lane | Bergstrom Wines | Bethel Heights | Blue Mountain | Boedecker | Brigadoon | Broadley | Brooks | Cadaretta | Camaraderie | Cameron | Capitello | Cave B | Chateau Ste. Michelle | Chehalem | Columbia Crest | Cooper Mountain | Cristom | De Ponte | Dobbies Family | Dolio | Dunham | Durant | Elk Cove | Eola Hills | Erath | Et Fille | Evening Land | Eminent | Fidelitas | Firesteed | Forgerons | Furioso | Goose Ridge | Gramercy | Grochau | Helioterra | Illahe | J. Christopher | JK Carriere | Karma | Kevin White | King Estate | Lange | Le Cadeau | Left Coast | Lemelson | Lia's | Long Shadows | Luminous Hill | Maison Bleue | Montinore | Moffett | NW Wine Co. | Oliver | Owen Roe | Panther Creek | Patton Valley | Penner Ash | Phantom Creek | Potcake Saga | Rex Hill Estate | Shea | Silvan Ridge | Southard | Spindrift | St. Innocent | Stoller | Syncline | The 4 Graces | The Walls | Territorial | Torii Mor | Tour de Force | Va Piano | Van Duzer | White Rose | Willakenzie | BRITISH COLOMBIA / ONTARIO | Angels Gate | Auval | Blasted Church | Calona | Cave Spring | Cedar Creek | Church & State | Creekside | Burrowing Owl | Fielding | Gray Monk | Harwood Estate | Inniskillin | Keint-he | Lake Breeze | Laughing Stock | Ledlin | Lighthall | Little Engine | Malivoire | Mission Hills | Moraine | Mount Boucherie | Nk'Mip | Peninsula Ridge Estates | River Stone | Rosewood | Sandhill | Scorched Earth | See Ya Later Ranch | Stone Boat | Sumac Ridge | Tantalus | Tawse | Trail Estate |

For Rousseau references in Spain, New Zealand or Chile, please consult us.

ARTISAN BARRELS SELECTION | FRENCH OAK

- UNITED STATES and CANADA | CALIFORNIA | 2 Plank | Adelaida | Alta | Arkenstone | Azalea Springs | Banyan | Bethel Rd | Biagi Curtis | Boeger | Brambilla Dexter | Brand | Bressler | Broadside | Broll Mountain | Brutocao | Bucklin | Byington | Cadaretta | Cakebread | Canard | Caporale | Church and State | Cimarossa | Covert | Crossland | Cuvee | Dana Estate | Davis Family | Divot | Due Vigne di Familia | Eagle's Nest | Eeden | Ferrari Carano | Flanagan | Four Brix | Family | Grimm | Gundlach-Bunschu | Hatcher | Hatton Daniels | Hesperian | Hunt | Husch | In Cahoots | Italics | King of Clubs | Kukkula | Kuleto Villa | Lail | MalLeod Family | Maker | Malibu Family | Martin Ray | Mauritson | Melka | Merus | Meteor | Michael Simons | Michel-Schlumberger | Monticello | Moone Tsai | Mounts Family | Mudita | Narrow Gate | Neal Family | Nelson Family | Oakville Ranch | Opal Moon | Purlieu | Peter Franus | Petroni | Pezzi King | Picchetti | Pomar Junction | Provenance | R & W | River Road | RockWall | Rosenthal | Malibu Estate | Rubin | Russian Hill Estates | Rutherford Grove | Sabina | San Antonio | Sciandri Family | Seavey | Silenus Vintners | Skipstone Ranch | Spring Mountain | Steve Bernal | Thacher | The Maker | Vincent | Vine Hill | Vineyard 29 | VML | WCV, LLC | Wyatt Oak | Zialena | Asmundson Family (Arizona) | Two Rivers (Colorado) | PACIFIC NORTHWEST | Abeja | Apex | Bennett | Blasted Church | Camaraderie | Capitello | Cassini | Cedar Creek | Chateau Ste Michelle – Canoe Ridge | DaMa | Dolio | Dubindil | Dunham | Goose Ridge | Gramercy | Karma | King | Long Shadows | Mercer | Nota Bene | Owen Roe | Pamplin Family | Red Lily | Revelry | Seven Bridges | Silvan Ridge | Sno Road | Southard | Tenor | Terra Vista | Tertulia | Terrapin | The Walls | Upper Five | VGS Château Potelle | EAST COAST | Angels Gate | Cave Spring | Creekside Estate | Early Mountain | Jefferson

ARTISAN BARRELS SELECTION | HUNGARIAN

- UNITED STATES and CANADA | CALIFORNIA | Alta | Banshee | Bargetto | Behrens | Bella | Biagio | Byington | CC Jentsch | Chualar | Cuvee | Deluxe | Due Vigne di Familia | Four Brix | Gelfand | Harbinger | Hatcher | J.Lohr | K LJ | Lavender Ridge | Malibu Family | Martin Ranch | Michael Simons | Mira Flores | Mounts Family | Nicholson | Pali | Pezzi King | Pierce Ranch | Rubin | St. Innocent | San Antonio | Savannah Chanelle | Sierra Madre | Sones | Tedeschi | Toulouse | PACIFIC NORTHWEST | August | Blasted Church | Camaraderie | Cave B | Dolio | Fidelitas | Gray Monk | Guzzo | King Estate | Lariana | Maysara | Michael Fiorentino | Owen Roe | Silvan Ridge | Terrapin | Stottle | EAST COAST | Maggie Malick | Rappahannock | Sakonnet | Williamsburg

THE OKALO COOPERAGE

- UNITED STATES and CANADA | CALIFORNIA | 2 Plank | Alma Sol | AnanTaah | Balios | Bargetto | Bay Area Distilling | Biagi Curtis | Byington | Cache Creek | Cavreacre | Diabolo View | Eric Ross | Everhart | Garabaldi | Garre | Hagafen | Hatcher | Hunt | Karmere | Lone Madrone | Mallea | Maxville Lake | Meyer Family | Milliaire | Mira Flores | Mount Bullion | Narrow Gate | Nelson Family | Noble Oaks | Picchetti | RCD Plantings | Ray Laval | Revenant | Rock Canyon | Rutherford Grove | Santa Cruz Mountain | Silver Oak | Smith Madrone | St-Francis | Storybook | Thatcher | True Vine | Vindimas | Vines on the Marycrest | Wiens | Winterhawk | Wise Villa | Wyatt Oak | | Bending Branch (Texas) | OG (Texas) | Scimitar Hill (Texas) | Smoky Hill (Kansas) | PACIFIC NORTHWEST | Blasted Church | Calona | Camaraderie | Cherry Valley | Columbia Crest | Convergence Zone | FH Steinbart | Harbinger | Henry Estate | Hopworks | Icon | Moonlight Drive | New Deal Distillery | Noble Estate | Northwest | Nota Bene | Seven Bridges | Seven Hills | Skylite | Spoiled Dog | Tatoosh Distillery | Thurston Wolfe | Valley View | EAST COAST | Atwater | Cave Spring | Coyote Moon | Delaplane | Glenora | Hector | Lamoreaux Landing | Maggie Mallick | Morais | Old Forge Distillery | Peninsula Ridge | Rappahannock | Rasta Ranch | Sakonnet | Sawmill Creek | Swedish Hill | Sunset Hills | Valhalla | Williamsburg

MAIN WINERIES REFERENCES

More than 18,000 Nomblot tanks have been sold in every region of France since 1922

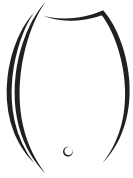
NOMBLLOT CONCRETE TANKS

- FRANCE | Aladame (Domaine) | Alary (Domaine) | Alexis Duchet (Domaine) | Alliet | Amiot (Domaine) | | Arena (Domaine) | Arlaud (Domaine) | Arnoux (Domaine) | Arretxea (Domaine) | Bachelet (Domaine) | Ballot-Millot | Baron's Court | Belland (Domaine) | Bellevue (Château de) | Belluard (Domaine) | Bieler Philippe | Boillot (Domaine) | Bonneau (Domaine) | Bouvier (Domaine) | Breton (Domaine) | Brusset (Domaine) | Bruyères (Domaine des) | Calvet-Thunevin (Domaine) | Caprices (Mas des) | Carré-Courbin (Domaine) | Cary Potet (Château de) | Cave de Rasteau | Celler Les 4 Tours | Chabanon | Champy | Champagne Janissou | Chanson (Domaine) | Chapoutier | Cheval Blanc | Chevalier (Domaine de) | Chicotot (Domaine) | Chorey (Domaine du Château de) | Clair (Domaine) | Clos (Domaine du) | Clos de Canarelli | Clos des Capitelles Modat | Clos des Fées (Domaine du) | Clos Marie | Coche-Dury (Domaine) | Colin (Domaine) | Combiar (Domaine) | Comte Armand (Domaine du) | Comtes Lafon (Domaine des) | Coulet (Domaine du) | Creusefond (Domaine) | Crillonne (Domaine de la) | Croix de l'Yeuse (Virgile Joly) | Croix Sénailet (Domaine de la) | Cros de la Mûre | Delas | Delorme (Domaine) | La Dernière Goutte | Deutz | Divivier (Château) | Donats (Château les) | Doudet (Domaine) | Dufouleur | Dugat-Py (Domaine) | Dujac (Domaine) | Dupéré Barrera | Esclans (Château d') | Estoublon (Château d') | Felettig-Alabeurthe | Felettig-Henri | Ferraton Père & Fils | Fery & Fils (Domaine) | Fieuzal (Château d') | Fleuriot (Domaine) | Fosse Sèche (Château) | Franck (Domaine) | Fombrague (Château) | Galoupet (Château) | Gardiès (Domaine) | Gauby (Domaine) | Gauré (Château de) | Geantet-Pansiot (Domaine) | Geoffroy (Domaine) | Patrick Javillier | Gouges (Domaine Henri) | Gouiran-Farembert | Gouiran-La Célestière | Gourt de Mautens (Domaine) | Grandchamp (Maison Familiale de) | Grenade (La) | Gros (Domaine Anne) | Gros Frère et Soeur (Domaine) | Guffens-Heynen (Domaine) | Harmand-Geoffroy (Domaine) | Haut Musset | Hauvette (Domaine) | Henri-Giraud | Isaie (Domaine) | Jaboulet | Janeil François Lurton (Domaine) | Javillier (Domaine) | Jayr (Domaine) | Jean-Faure (Château) | Joannet (Domaine) | Lafarge (Domaine) | Lamy-Pillot (Domaine) | Laroque (Château) | Larmandier-Bernier | Laurets (Château des) | Lauzières (Domaine de) | Le Clos Rivieral (Domaine) | Leflaive (Domaine Anne-Claude) | Leroy (Domaine) | Libian (Mas de) | Lort (Château du) | Louvière (Château la) | Lumpp (Domaine) | Lurton (Maison) | Magnien (Domaine) | Malavielle (Domaine) | Maldant Jean-Luc | Maréchal (Domaine) | Maria Fita | Marie du Fou (Château) | Maris (Domaine) | Marjosse (Château) | Marquis d'Angerville | Marquis de Terme | Martinelle (Domaine) | Mas Amiel (Domaine) | Mas de Sauzet | Mas Conscience (Domaine) | Mas Farran | Mas Gabriel | Mas Jullien (Domaine) | Meix-Foulot (Domaine) | Méo-Camuzet (Domaine) | Moirots (Domaine des) | Monardière (Domaine de la) | Mongiron (Château) | Monier J.P. | Monier (Domaine) | Montagny (Domaine) | Moreau & Fils (Domaine) | Morey & Fils (Domaine) | Mortet (Domaine) | Mousset-Barrot (Vignobles) | Muid Montsaugeonnais | Ollieux Romanis (Château) | Oratoire Saint Martin | Oubliee (Domaine de) | Overnoy Houillon | Palmer (Château) | Pape Clement (Château) | Patte Loup (Domaine de) | Pavelot (Domaine) | Perrot-Minot (Domaine) | Plageoles (Domaine) | Pontet-Canet (Château) | Potel Nicolas | Poudroux | Prieur (Domaine) | Prose (Domaine de la) | Prunier Bonheur (Domaine) | Punta (Domaine de la) | Ramonet (Domaine) | Rapet Père & Fils (Domaine) | Revelette (Château) | Richaud (Domaine Marcel) | Richou (Domaine) | Riffault (Domaine) | Roblet-Monnot (Domaine) | Roblin (Domaine) | Roc des Anges (Domaine le) | Rochelles (Domaine des) | Rolland OEnologie | Roque (Château la) | Rossignol-Jeannard (Domaine) | Roty (Domaine) | Roulot (Domaine) | Roustan Adrien | Sang des Cailloux (Domaine le) | Sansonnet (Château) | SARL Fanny Sabre | SCEA Val du Clos | Schistes (Domaine des) | Skalli (Maison) | Soutard (Château) | Taillefer (Château) | Tardieu-Laurent | Tempier (Domaine) | Terres de Velle (Domaine) | Tertre (Château du) | Thénac (Château du) | Tortochot (Domaine) | Tour (Château de la) | Trapadis (Domaine du) | Trapet Père & Fils (Domaine) | Usseglio & Fils (Domaine) | Valandraud (Château) | Verget | Vieux Taillefer (Château) | Les Vignes du Paradis | Virely Rougeot (Domaine) | Vougeraie (Domaine de la)
- UNITED STATES and CANADA | Adelaida | A to Z Wineworks | A. Morell | Alder Spring | A Maurice | Analemma | Anselmo | Aniche | Araujo | Archery Summit | Arkenstone | Ashe | Atlas | Authentique | Avennia | B Cellars | Beaucanon | Beaulieu | Bella Luna | Betz Family | Black Stallion | Bolen Family | Bookwalter | Bridlewood | Broc | Bryant Family | Buty | Byron Kosuge | Cade | Cakebread | Caliza | Cana Feast's | Capitello | Castello di Amorosa | Cayuse | Caymus | Cedar Creek | Celani Family | Cellar 33 | Center of Effort | Chamisal | Chappellet | Checkmate | Cliff Lede | Clos du Soleil | Columbia Crest | Continuum | Cor | Corliss | Cruse | Culmina | Cuvaision | Dana | Dancin | Demetria | Dirty and Rowdy | Domaine Carneros | Domaine MB | Donkey & Goat | Dos Cabezas | Dunham | Efeste | Early Mountain | EJ Gallo | Elevation | Emeritus | Epoch | Evening Land | Failla | Fait-Main | Far Niente | Favia Erickson | Fetzer | Firestone | Fog Crest | Full Pull | Garguilo | Glencar | Glenora | Gooseridge | Grand Reve | Grimm | Harlan | Hamel Family | HDV | Hidden Bench | Hillebrand | Ian Brand | Inman | J. Christopher | J. Phelps | Jack Creek | Jada | Jeff Cohn | Justin | Kaplan | KVintners | Kamen | Keller | Keeler | Kenzo | Keplinger | King Family | Kobalt Wines | Kosta Browne | Labarge | La Frenz | Lachini | Lagosta | Las Positas | La Serenissima | Laughing Stock | Lavender Ridge | Linne Calodo | Law | Leo Steen | Lighthall | Linden | Long Shadows | Louis Martini | Macauley | Mark Herold | Martin Estate | Matteo | Matthews | Matthew Loso | Maysara | Merus | Metaphora | Mission Hill | Napa Valley Reserve | Newsome Harlow | Nine Suns | Odette | Omero | O'Shaughnessy | Ovum | Paradigm Farming | Paradise | Pax | Pepperbridge | Plumpjack | Presquile | Prospect 772 | Provenance | Quintessa | Realm Cellars | R&B | Red Rooster | Reustle-Prayer Rock | Road 13 | Robert Young | Roy Estate | Rudd Estate | Rudd | Sage Hill | Saviah | Screaming Eagle | Sierra Star | Sine Qua Non | Skipstone | Sleight of Hand | Soliste | Southard | Stinson | Stoller | Spottswoode | Sugarloaf | Swick | Swiftwater | Syncline | Terra Vinum | The Walls | Three Sticks | Tranche | Trisasetum | Two Wolves | Umpqua C.C. | Unti | Upchurch | Van Duzer | Va Piano | V Sattui | Venge | VGS Château Potelle | Viader | Vincent | Vine Cliff | Vineyard 29 | Westbend | Wilderott | Williams Selyem | Williamette Valley | Williamsburg | Wind Gap | En Route | Argyle | Beauregard | Bethel Rd | Bjornson | Grochau | Cardinale | Ferrari-Carano | Lynmar | Ponte | L'Angel | Small World
- OTHER EUROPE | AUSTRIA | Gut Oggau | Michlits Werner | Meinklang | CROATIA | Ernest Tolj | Saints Hills | ENGLAND | Wooldings | GERMANY | Gerhard Aldinger | Jurgen von der Mark | Rudolf Fürst | HUNGARY | Weninger | ITALY | Azienda Boglietti | Azienda Agricola Montebernardi | Agricola Riécines | Azienda Agricola Musella | Agricola Tenuta Mara | Azienda Agricola Monteraponi | Antinori | Candiale | Guidicelli | Il Borghetto | Ornellaia | Magliano | PORTUGAL | Adriano Ramos | Quinta do Convento | Quinta de Honor (P.Landanger) | ROMANIA | Murfatlar | RUSSIA | Lefkadia | SPAIN | Aalto | Albet | Noya | Aldeasoña | Almanseñas | Agricola la Bastida | Bodega François Lurton | Bodega Laderas de Montejura | Bodega Lagar de Costa | Dominio do Pingus | Ferrer Bobet | Gramona | Hererat Mont Rubi | Joan D'Anguera | José Pariente | Josep Vega | Macia Batle | Oliword Barcelona | Parxet | Peñalba Lopez | Pittacum | Portal del Montsant | Rug Vino | Scala Dei | Soagranorte | Telmo Rodriguez | Venus la Universal | Vinas de la Vega del Duero | Vinifera | Vizcarra | SWITZERLAND | Balisiers (Domaine des) | Bachobel (Château) | Cave Hammel | Cave Châteanay-Bouvier | Cavé (Domaine) | Chaillot Bouchons | Château l'Evêque (Domaine) | Cornulus (Domaine) | Cru de l'Hôpital | Grand'Cour (Domaine) | La Colombe (Domaine) | Pierre Latine (Domaine de la) | Sierne (Château de) | Staeger Weine | Tenuta San Giorgio | Vuignier | Zündel (Domaine Christian)
- SOUTHERN HEMISPHERE | ARGENTINA | Alphamanta Estate | Bodega Chacra | Bodega Noemia de Patagonia | Puerto Ancona | Rolland | AUSTRALIA | Austin's | Islander Estate | Jardin | Kalleske | McHenry Hohnen | Provenance | S & I | Spinifex | Sutton Grange | Standish | CHILE | Agricola e Inmobiliaria La Maison | Casa Lapostolle | Koyle | Matetic | Montesecano | Undurraga | Vinas Antiyal | SOUTH AFRICA | Boekenhoutsloof | Buitenverwachting | Cape Chamonix | Edgebaston | Reyneke | Rupert & Rothschild | Sadie Family | Sequillo | Tulbagh Mountain

LEJEUNE WINE TANKS

- FRANCE | Château Angélus | Château Beau-Séjour Bécot | Giscours | Valandraud | LaFleur | Tour de Mons | l'Eglise-Clinet | Malleret | Château Branaire Ducru | Château Brown | Château Canon | Château Cantenac | Château Carbonnieux | Château de Chamboreau | Château Couhins Lurton | Château Figeac | Château la Fleur de Bouard | Château Clos Fourtet | Château Gloria | Château Grillet | Domaine Henry Bourgeois | Château de l'Hortus | Château d'Issan | Château Lagrange | Domaine de Lagrezette | Château La Lagune | Château Latour | Château de Lussac | Château Margaux | Château La Marzelle | Château Monbousquet | Château Montrose | Château Olivier | Château Petrus | Château Pindefleurs | Château Rauzan-Ségla | Château Sansonnet | Château Soutard | Château Troplong Mondot | Château Villemaurine
- OTHER EUROPE | Dominio Pingus, Spain | Fattoria Villa Saletta SRL, Italy | Domaine de la Treille, Switzerland | Tenuta Campo di Sasso, Italy | HJH Wines, England | Tenuta di Acerno, Italy | Casa Rojo | Alvarado | Hacienda Monasterio |
- UNITED STATES | A. Morell | Brand | Behrens & Hitchcock | Cana | Cliff Lede | Dana Estate | Early Mountain | Flanagan | Kukkula | L'Adventure | Marciano | Martin Estate | Poppy Hill | Pott Wines | RDV | Rhys | Stone Tower | The Walls | Vincent | Vineyard 29 | Melkwinnes | Blackbird | Melka Wines
- ASIA and SOUTHERN HEMISPHERE | Casa Lapostolle, Chile | The Lane Vineyards, Australia | Moonee Property, New Zealand | Nasu Wine, Japan | L'Ormarins, South Africa





2018 BARREL ORDERING INFORMATION

ARTISAN BARRELS SELECTION, ROUSSEAU, THE OAK COOPERAGE
regular size barrels, hogsheads and puncheons only

We handcraft our barrels to your specifications using artisanal and traditional French coopering techniques. Choose from the following options, or customize your barrels by detailing special instructions.

Artisan Barrels & Tanks, Inc.

4 options
How to order

FAX to 510 339 0173
CALL US at 510 339 0170

EMAIL to info@artisanbarrels.com
MAIL to Artisan Barrels & Tanks, Inc, 6050 Colton Blvd., Oakland, CA 94611

Name.....	Today's date.....
Winery.....	Date needed.....
Address.....	Telephone.....
.....	Fax.....
City.....	E-mail.....
State.....	Tax ID#.....
Zip.....	P.O.#.....

COOPERAGE

- Tonnellerie Rousseau (**RO**) of Burgundy
- Artisan Barrels Selection French oak Fire Bent (**ABSFF**)
- Artisan Barrels Selection French oak Steam Bent (**ABSFS**)
- Artisan Barrels Selection Hungarian oak (**ABSH**)
- The Oak Cooperage (**OC**) of Missouri

WINE

- Pinot Noir (**PN**) • Chardonnay (**CH**) • Zinfandel (**ZI**) • Syrah (**SY**) • Merlot (**ME**)
- Viognier (**VG**) • Cabernet-Sauvignon (**CS**) • Cabernet-Franc (**CF**)
- Sangiovese (**SG**)
- Sauvignon Blanc (**SB**)
- Bordeaux Blend (**BB**)

TYPE

ROUSSEAU

- Burgundy Style • Export (**BGTX**) • Traditional (**BGTD**)
- Bordeaux Style • Export (**BXTX**)

ARTISAN BARRELS SELECTION FRENCH OAK (Fire or Steam Bent)

- Bordeaux Style • Export (**BXTX**) • Export Thin Staves (**BXTX22**)
- Château Ferré (**BXFER**) • Château Tradition (**BXTD**)

ARTISAN BARRELS SELECTION HUNGARIAN

- Bordeaux Style • Export (**BXTX**)
- Burgundy Style • Export (**BGTX**)

THE OAK COOPERAGE

- Bordeaux Style • Export (**BXTX**)
- Burgundy Style • Export (**BGTX**)

265 LITERS, PUNCHEONS & DEMI-MUIDS

- Rousseau (**265L, 450L, 500L, 600L, 800L, 1000L**)
- Artisan Barrels Selection French oak Fire Bent (**265L, 500L**)
- Artisan Barrels Selection French oak Steam Bent (**265L, 500L**)
- Artisan Barrels Selection Hungarian oak (**265L, 300L, 500L, 600L**)

OAK SOURCE

ROUSSEAU

- Bertranges (**BR**) • Châtillon (**CH**) • Tronçais (**TR**) • House Blend Centre France (**HBC**)
- House Blend France (**HB**) • House Blend East of France (**HBE**) • Piano (**PNO**)
- Allegro (**AGO**) • Forte (**FTE**) • Video (**VDO**) • Alto (**ATO**) • House Blend France 36 (**HB36**) Hexagone (**HEX**)

ARTISAN BARRELS SELECTION FRENCH OAK (Fire and Steam Bent)

Finesse Series

- Allier (**A**) • Vosges (**V**) • Allier/Vosges Blend (**AV**)
- Centre-France (**CF**) built in Hungary by our trusted cooper Balazs Nagy
- Artisan Series • Jupilles (**J36**) • Tronçais (**T36**)
- Tronçais/Jupilles Blend (**TJ36**) • French oak Extra Tight Grain (**FETG**)

ARTISAN BARRELS SELECTION HUNGARIAN and RUSSIAN OAK

- Classic (**HOC**) • Finesse (**HOF36** & **HFH** Hybrid French-Hungarian)

THE OAK COOPERAGE

- American oak tradition (**AO**) • American oak DL Tribute BACCUS (**AOBBS**)

OAK SEASONING

• 36 months air-dried

- Rousseau (**HB36**)
- Artisan Barrels Selection French oak (**T36, J36, TJ36**)
- Artisan Barrels Selection Hungarian oak Classic (**HOC36**) & Finesse (**HOF36**) and TOC (**BCS36**)
- Artisan Barrels Selection Hybrid French-Hungarian oak Finesse (**HFH36**)

• minimum of 30 months air-dried

- Rousseau (**VDO**)
- Rousseau (**ATO**)

TOAST LEVEL

- Medium (**M**) (TOC only)
- Medium Long (**ML**) (RO, ABSF, ABSH)
- Medium Plus (**M+**) • Heavy Toast (**HT**) • Toasted Head (**TH**)

Please list the bold product codes only.

Quantity	Cooperage	Wine	Type	Oak Source Oak Seasoning	Toast Level	Unit Price	Subtotal	Currency (€ or \$)

Special Instructions: (marking, laser etched **logo**, bung hole, delivery, leasing, ...)

Nota Bene: USD Conversion is for indicative purpose **ONLY** as the rate may fluctuate.

☐ I would like to be invoiced in Dollars

☐ I would like to be invoiced in Euros

TOTAL

€/\$



ARTISAN BARRELS SELECTION and TONNELLERIE ROUSSEAU
French & Hungarian oak **small barrels** only

FAX to 510 339 0173

EMAIL to info@artisanbarrels.com

CALL US at 510 339 0170

MAIL Artisan Barrels & Tanks, Inc

6050 Colton Boulevard, Oakland, CA 94611

PLEASE COMPLETE ALL PAYMENT INFORMATION BELOW

- **Billing address**

• Name

• Address

• City, State, Zip

• Tel

• E-mail

• Resale # [if any]

• **Shipping Address (No PO BOX. Business Address preferred)**

• Name

• Address

• City, State, Zip

- **Credit card information**

• Credit Card No.

• Three digit numbers on back of credit card

• Expires • Name on Card

My signature authorizes Aubin Cellars to charge the total amount due of

 VISA MASTERCARD AMERICAN EXPRESS • \$ US

- Authorized signature

(1) + Shipping and handling charges

Pacific **18%**
California | Nevada
Oregon | Washington

Mountain 20%

Montana | Idaho | Arizona
New Mexico | Colorado | etc.

Central **22%**
Texas | Kansas | Minnesota
Wisconsin | Illinois | Alabama | etc.

Eastern **24%**
Florida | Georgia | Kentucky
Indiana | Pennsylvania | New York | etc.

Payment Options

- Please make check payable to Artisan Barrels & Tanks, Inc and mail it to **6050 Colton Blvd, Oakland, CA 94611**
- Or connect to **www.paypal.com**, create an account with them (if you do not already have one) on their secure website and send money to **jerome@artisanbarrels.com**
- **Credit Card Payment** is also available.

Shipping & Handling Terms

- Upon receipt of your check, paypal or credit card payment, we will send you a receipt and a **UPS** tracking number if the barrel is already in stock.
- Or we will send you only a receipt with an expected delivery date if the barrel is back-ordered. As soon as we receive your barrel, we will organize the shipment and send you a UPS tracking number.
- Will Call pick-ups could also be arranged with a 24 hour notice.

SELECTION | OF OAK PROFILES & TOASTING LEVELS BY ARTISAN BARRELS

We select the main barrels types from our coopers for you to better understand the profile, sensory character and wine suitability of each barrel.

OAK ORIGIN & SEASONING

TONNELLERIE ROUSSEAU

	Forest	Marking	Area	Profile	Sensory	Suitability
EXPERT RANGE 24 months air-dried	Piano	PIANO	Centre of France	Proprietary light double toasting creates a restrained oak impact	Authentic fruit character. Enhances fruit freshness, minerality and spontaneity	Aimed at shorter aged whites (Chardonnay, Sauvignon Blanc, Marsanne) and reds (Merlot, Syrah)
	Allegro	ALLEGRO	Centre of France	Proprietary medium double toasting creates soft and sweet richness	Harmonious and moderate sweet oak impact with a hint of toast	Recommended for shorter aged reds (6 to 10 months): Pinot Noir, Syrah, Sangiovese, Grenache
	House Blend	HB	Chatillon, Nevers, Vosges	Rousseau's "signature" barrel with complex, balanced and always integrated oak impact	Texturally round, with brown sugar sweetness while still keeping mid-palate dynamics and spicy rich aromatics	All medium body whites or reds that need enhancement and texture: a truly versatile barrel
EXPERT RANGE minimum 30 months air-dried	Video	VIDEO	Ultra tight grain from Centre of France	Subtle oak impact, deep structure - adds layers without overt oak	Underlines fruit freshness, smooth tannins and sophisticated complexity	Designed for top wines that may see long-term barrel ageing
	ALTO	ALTO	Ultra tight grain from Centre of France	Complex oak impact, deep structure - adds layers without dominating fruit	More pronounced toasting accentuates the richness /complexity of this barrel	Designed for reserve, concentrated wines that will benefit from long-term ageing

OAK ORIGIN & SEASONING

ARTISAN BARRELS SELECTION FRENCH OAK

	Forest	Marking	Area	Sensory	Suitability
Artisan Series Single Forest Very Tight Grain	Tronçais (36 months)	Artisan T36	Tronçais	Complex oak profile: elegance and power	Very appropriate for longer aged Cabernet Sauvignon, Bordeaux blends
	Jupilles (36 months)	Artisan J36	Jupilles	Aromatic and fragrant impact	Ideal for whites and light body reds
Artisan Series Blended Forests Very Tight Grain	Tronçais - Jupilles (36 months)	Artisan TJ36	Tronçais & Jupilles	Slow extracted barrel that shows elegance, complexity and aromatic richness	Bordeaux blends, Cabernet Franc, Merlot, Syrah, Pinot Noir, all wines aged a minimum of 18 months
Finesse Series Blended Forests Tight Grain	Allier-Vosges	Finesse AV	Allier, Vosges	Elegant medium extraction for medium aged wines (12 to 18 months), versatile oak profile	Cabernet Sauvignon, Merlot, Chardonnay

OAK ORIGIN & SEASONING

ARTISAN BARRELS SELECTION HUNGARIAN OAK

	Forest	Marking	Area	Sensory	Suitability
Finesse	Hungarian Oak 36 months	AB SELECTION Finesse	100% Zemplen mountains (North of Tokaj)	Hand split, very fine grain Zemplen forest staves and extended toast provide an elegant and subtly spicy oak impact	For all wines: provides a delicately spiced oak polish that highlights fruit over structure
Classic	Hungarian Oak 36 months	AB SELECTION Classic	100% Zemplen mountains (North of Tokaj)	Meaty, spicy and firmer structure with added sweetness	For reds or heavier whites that can benefit from added texture and intensity




OAK ORIGIN & SEASONING

THE OAK COOPERAGE

	Forest	Marking	Area	Sensory	Suitability
AMERICAN OAK (DL Tribute Series)	AMERICAN OAK 24 months	TOC D.L. Tribute Series BACCUS	Missouri	Proprietary long careful toasting creates subtle and sophisticated flavors for American oak; clean, controlled and smooth flavor delivery	Designed for reserve-quality wines that warrant the best American oak impact; longer ageing potential without harshness

TOASTING LEVELS

ALL COOPERS

	TYPE	Profile	Sensory	Suitability
STEAM	STEAM BENT	Steam technology enables deeper toasting	Fruit-driven, complex toast, polished tannins	This toasting process is recommended for winemakers who enjoy a rich interplay of fruit and toast, and rounded texture rather than overt power and structure
FIRE	FIRE BENT	Proprietary Bordeaux-style fire toasting offers ample but elegant structure	Sweet, complex, structured tannins	The controlled extraction and intensity of this toast are ideal for lifting and supporting wines, including over long aging
ML 	MEDIUM LONG	"A Stress Free toast"	In-depth extraction. The barrel spends more time over a less intense flame encouraging a deeper and slower penetration	This toast character is particularly suited for winemakers who wish to combine harmonious fruit and texture qualities in their wines. Well suited for white grape varieties such as Chardonnay, Viognier, Pinot Blanc and light reds such as Pinot Noir, Merlot, Syrah
M+ 	MEDIUM PLUS	More assertive aromatic impact, toasted and roasted coffee beans, deeper extraction	Aromatic fruit expression. More expansive and intense regimen. This toasting level is particularly suited when malolactic ferm. is performed in barrels	Aromas are released over a shorter maturation period. Suited for red grape varieties (with strong tannins): Zinfandel, Cabernet Sauvignon. Suited for structurally robust white grape varieties: Chardonnay, sweet wine
H 	HEAVY	Greater intensity and darker aromas (roasted flavors, coffee...) Eliminates excessive whisky-lactones	Full impact of toast that will support a powerful, stylistic oak expression. Roasted coffee beans.	Heavy impact on wine in the first months of extraction. Long ageing (12 months+) on highly structured red wines: Zinfandel, Petite Syrah, Cabernet Sauvignon. Integrates with wine over time.

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